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Tariff war cannot last, say experts

 After China, EU to slap tariffs; Trump may stay aggressive

MUKESH JAGOTA New Delhi, April 4

THE FATE OF the Trump administration's tariff offensive would be determined by the way the US' key trading partners react to it, experts said. The comments come even as China retaliated on Friday with an additional 34% duty on US imports, mirroring Washington's latest reciprocal tariff rate on Beijing.

Next in line could be the European Union, which is reportedly preparing to impose fresh duties on up to \$28.4 billion worth of US imports. This move is part of the EU's response to the US steel and aluminium tariffs that came into effect on March 12.

China's retaliation may prompt the US to escalate further, as US President Donald Trump has threatened to impose even steepertariffs if countries hit back. This tit-for-tat could potentially bring trade between the **AFTERMATH** China's retaliation may prompt the US to escalate further ■ Tariff rates for ■ This tit-for-China have now tat could bring reached as high as trade between 76% the two economies to a standstill India is opting ■ This can to resolve the impact global matter through economy at the Bilateral Trade Agreement large

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- This include deepening supply chain integration
- According to experts, Trump is seemingly hoping his country's market power would force others to cut tariffs

world's two largest economies to a standstill — an outcome that would have serious consequences not only forthe US and China but forthe global economy at large.

On a wide range of Chinese imports, tariff rates have now reached as high as 76%, following the implementation of reciprocal duties.

In contrast to the situation in 2019, when India retaliated against US steel and aluminium tariffs, Indiahas refrained from retaliation this time, opting instead to resolve

the matter diplomatically through the Bilateral Trade Agreement (BTA).

"If China, Mexico, Canada, and the EU — the four largest trading partners of the US, collectively accounting for 55% of its imports mount a coordinated counter-offensive, then Trump might have to necessarily backtrack and relent," said Abhijit Das, an expert in international trade policy and WTO affairs.

Some experts feel India should have kept space for dealing with the tariffs from the US. "We have overcommitted ourselves very soon, and it is not easy to disengage at this point," said Biswajit Dhar, former professor at JNU and now a professor at the Council for Social Development.

"Trump is seemingly hoping his country's market power would force others to cut tariffs to mitigate the impact of the reciprocal levies. With many countries issuing conciliatory—rather than aggressive—following the US move, he might have a case. But it is early to say how things will eventually pan out," Das said.

While economists are warning of steep economic costs to the US from these reciprocal tariffs, Sivakumar Ramjee, executive director—indirect taxat NangiaAndersen LLP, suggested it could take two years before the US government re-evaluates the impact.

For India BTA remains the best option, other experts said. "It is the right time to fast forward the BTA and give concessions where possible for the early conclusion of the first tranche," said Anurag Sehgal, MDat Price Waterhouse & Co.

Apart from BTA, the India-US trade dialogue covers a wide range of issues of mutual interest including deepening supply chain integration. Supply chain partnerships and technical collaboration could be awayfor more trade between the two countries, Rudra Kumar Pandey, partner at Shardul Amarchand Mangaldas & Co, said.

To contain the fallout of tariffs on overall trade the experts suggested more focus on market diversification, especially looking at developing countries that are growing fast. Speeding up FTAs with the EU, UK, South America and Middle East could also help.



